

ex works

the exporter's false friend



Many exporters like to sell under the ex works because it seems to require the least obligation or responsibility for the seller. However, appearances can be deceiving. Learn why exporters should use caution when selling under ex works, how it increases the potential for compliance issues, and better alternatives that can save your export company time and money over the long run.

Presented by Jim Trubits of Mohawk Global Trade Advisors.

December 7, 9-10:30am

Free, includes breakfast

CenterState CEO

572 South Salina St, Syracuse, NY 13202

REGISTER

Please register by December 2.

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